

**CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE**

**Project Staff Report**

**2021 First Round**

**June 16, 2021**

Esperanza Commons, located at 241 Tuft Street in Mendota, requested and is being recommended for a reservation of \$1,356,589 in annual federal tax credits to finance the rehabilitation of 59 units of housing serving large families with rents affordable to households earning 30-80% of area median income (AMI). The project will be developed by Housing Authority of Fresno County and is located in Senate District 12 and Assembly District 31.

The project will be receiving rental assistance in the form of USDA RHS 521 Rental Assistance.

**Project Number** CA-21-016

**Project Name** Esperanza Commons  
**Site Address:** 241 Tuft Street  
Mendota, CA 93640 County: Fresno  
**Census Tract:** 83.020

<b>Tax Credit Amounts</b>	<b>Federal/Annual</b>	<b>State/Total</b>
Requested:	\$1,356,589	\$0
Recommended:	\$1,356,589	\$0

**Applicant Information**

**Applicant:** Housing Authority of Fresno County  
**Contact:** Preston Prince  
**Address:** 1331 Fulton Street  
Fresno, CA 93721  
**Phone:** 559-443-8492  
**Email:** mduarte@fresnohousing.org

**General Partner(s) / Principal Owner(s):** Housing Authority of Fresno County  
Silvercrest, Inc.

**General Partner Type:** Nonprofit  
**Parent Company(ies):** Housing Authority of Fresno County  
Housing Authority of Fresno County

**Developer:** Housing Authority of Fresno County, California  
**Investor/Consultant:** California Housing Partnership Corporation  
**Management Agent(s):** Fresno Housing Authority

**Project Information**

**Construction Type:** Rehabilitation-Only  
**Total # Residential Buildings:** 16  
**Total # of Units:** 60  
**No. & % of Tax Credit Units:** 59 100%  
**Federal Set-Aside Elected:** 40%/60% Average Income  
**Federal Subsidy:** USDA 514 and 521 Rental Assistance (21 units - 35%)

**Information**

Set-Aside: Rural  
 Housing Type: Large Family  
 Geographic Area: N/A  
 TCAC Project Analyst: Sarah Gullikson

**55-Year Use / Affordability**

<u>Aggregate Targeting Number of Units</u>	<u>Percentage of Affordable Units</u>
At or Below 30% AMI: 16	25%
At or Below 40% AMI: 12	20%
At or Below 50% AMI (Rural): 6	10%

**Unit Mix**

8 1-Bedroom Units
22 2-Bedroom Units
22 3-BedroomUnits
8 4-Bedroom Units
<u>60 Total Units</u>

<u>Unit Type &amp; Number</u>	<u>2020 Rents Targeted % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
3 1 Bedroom	30%	\$393
5 2 Bedrooms	30%	\$472
6 3 Bedrooms	30%	\$545
2 4 Bedrooms	30%	\$608
3 1 Bedroom	40%	\$525
3 2 Bedrooms	40%	\$630
4 3 Bedrooms	40%	\$727
2 4 Bedrooms	40%	\$811
3 2 Bedrooms	50%	\$787
2 3 Bedrooms	50%	\$908
1 4 Bedrooms	50%	\$1,013
1 1 Bedroom	60%	\$787
8 2 Bedrooms	60%	\$869
3 3 Bedrooms	60%	\$1,082
2 4 Bedrooms	60%	\$1,216
1 1 Bedroom	70%	\$819
1 2 Bedrooms	70%	\$869
2 3 Bedrooms	70%	\$1,082
2 2 Bedrooms	80%	\$869
4 3 Bedrooms	80%	\$1,082
1 4 Bedrooms	80%	\$1,259
1 3 Bedrooms	Manager's Unit	\$0

**Project Cost Summary at Application**

Land and Acquisition	\$4,815,000
Construction Costs	\$0
Rehabilitation Costs	\$7,500,000
Construction Contingency	\$936,610
Relocation	\$900,000
Architectural/Engineering	\$385,000
Const. Interest, Perm. Financing	\$586,923
Legal Fees	\$280,000
Reserves	\$734,373
Other Costs	\$316,964
Developer Fee	\$1,556,210
Commercial Costs	\$0
<b>Total</b>	<b>\$18,011,080</b>

**Residential**

Construction Cost Per Square Foot:	\$131
Per Unit Cost:	\$300,185
True Cash Per Unit Cost*:	\$229,032

**Construction Financing**

Source	Amount
US Bank Construction Loan	\$9,571,622
USDA 514 Recast Loan	\$530,865
Fresno Housing Authority Loan	\$701,224
Donated Land and Building	\$4,269,135
Costs Deferred Until Conversion	\$1,805,248
Tax Credit Equity	\$1,132,986

**Permanent Financing**

Source	Amount
US Bank Permanent Loan	\$1,000,000
USDA 514 Recast Loan	\$530,865
Fresno Housing Authority Loan	\$701,224
Donated Land and Building	\$4,269,135
Tax Credit Equity	\$11,509,856
<b>TOTAL</b>	<b>\$18,011,080</b>

\*Less Donated Land, Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

**Determination of Credit Amount(s)**

Requested Eligible Basis:	\$11,594,780
130% High Cost Adjustment:	Yes
Applicable Fraction:	100.00%
Qualified Basis:	\$15,073,214
Applicable Rate:	9.00%
Total Maximum Annual Federal Credit:	\$1,356,589
Approved Developer Fee (in Project Cost & Eligible Basis):	\$1,556,210
Investor/Consultant:	California Housing Partnership Corporation
Federal Tax Credit Factor:	\$0.84844

The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits, unless a waiver has been granted for a purchase price not to exceed the sum of third party debt that will be assumed or paid off. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

**Tie-Breaker Information**

First: **Large Family**  
Final: **52.760%**

**Significant Information / Additional Conditions**

This project will share community facilities with Mendota RAD, also managed by the Housing Authority of Fresno County. Prior to the start of construction, all necessary agreements shall be in place to ensure that Esperanza Commons has sufficient access to the required community spaces. The Joint Use Agreement shall be provided in the placed in service submission.

**Local Reviewing Agency**

The Local Reviewing Agency has not yet completed a site review of this project. Any negative comments in the LRA report will cause this staff report to be revised to reflect such comments.

**Standard Conditions**

The applicant must submit all documentation required for a Carryover Allocation and any Readiness to Proceed Requirements elected. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

State tax credit recipients are limited to cash distributions from project operations pursuant to California Revenue and Taxation Code Section 12206(d). By accepting the tax credit reservation, the applicant/owner is agreeing to comply with the statutory limitations and requirements.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

If the applicant has requested the use of a CUAC utility allowance, TCAC's Compliance staff will review the CUAC documentation for this project prior to placed in service. Until written approval is received from TCAC, this project is not eligible to use a utility allowance based on the CUAC.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of fifteen years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(5) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

<b>Points System</b>	<b>Max. Possible Points</b>	<b>Requested Points</b>	<b>Points Awarded</b>
<b>Owner / Management Characteristics</b>	<b>10</b>	<b>10</b>	<b>10</b>
General Partner Experience	7	7	7
Management Experience	3	3	3
<b>Housing Needs</b>	<b>10</b>	<b>10</b>	<b>10</b>
<b>Site Amenities</b>	<b>15</b>	<b>15</b>	<b>15</b>
Within ½ mile of transit station or public bus stop	4	4	4
Within ½ mile of public park or community center open to general public	3	3	3
Within ½ mile of public library	3	3	3
Within ½ mile of a full-scale grocery/supermarket of at least 25,000 sf	5	5	5
Within ¼ mile of a public elementary school (add 1 ½ mile for Rural set-aside)	3	3	3
Within ½ mile of medical clinic or hospital	3	3	3
<b>Service Amenities</b>	<b>10</b>	<b>10</b>	<b>10</b>
LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES			
Service Coordinator, minimum ratio of 1 FTE to 600 bedrooms	5	5	5
Adult ed/health & wellness/skill bldg classes, min. 60 hrs/yr instruction	5	5	5
<b>Lowest Income</b>	<b>52</b>	<b>52</b>	<b>52</b>
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of Low Income Units @ 30% AMI or less	2	2	2
<b>Readiness to Proceed</b>	<b>10</b>	<b>10</b>	<b>10</b>
<b>Miscellaneous Federal and State Policies</b>	<b>2</b>	<b>2</b>	<b>2</b>
State Credit Substitution	2	2	2
<b>Total Points</b>	<b>109</b>	<b>109</b>	<b>109</b>

**Please Note: If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.**

**DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.**